

# VEHICLES OF DISTINCTION

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# ISLANDS BY NUMBERS



**83,500**  
ACTIVE POLICIES



**96%**  
CLAIMS PAID



**170,515**  
CALLS TAKEN (12 MONTHS)



**7512**  
CLIENTS THROUGH OUR DOORS



**97%**  
RENEWAL RATE



**£42,000**  
SPONSORSHIPS IN CI

**1978**

The Islands Insurance Brokers Ltd  
Guernsey & Alderney is established

**1987**

NFU Mutual acquisition of the Group (consisting of MJ  
Touzel Insurance Brokers Ltd (Jersey) and Islands Insurance  
Brokers Ltd Guernsey & Alderney)

**2016**

Group rebrands as Islands

**148**  
STAFF

**3**  
OFFICES

**NFU Mutual**  
DELEGATED AUTHORITY

# VEHICLES OF DISTINCTION INSURANCE

## INTRODUCTION

Owning a classic car is often a lifelong ambition for the lucky owner. These vehicles are the pride and joy of enthusiasts who will often want to use them at outdoor exhibition events and shows, such as rallies and summer fairs. Owners therefore need the peace of mind that their policy covers these types of activities, and is provided by an insurer with many years of experience at managing repair work and sourcing parts.

We represent insurers that are some of the first to introduce classic car insurance. We have accumulated a wealth of specialist knowledge and flexibility, to provide bespoke solutions which are tailored to the individual requirements of your customers.



## COVER AND BENEFITS

- Agreed value
- Discount for Owners' Club members
- Multi vehicle policies available (discounts increase the more vehicles on cover)
- Show cover available
- Wedding Hire cover available
- Up to 4 named drivers
- Windscreen cover (limited to £500)
- Left-hand drive vehicles accepted
- European cover

## INTEREST IN HISTORIC VEHICLES IS GROWING... A NEW POLL REVEALS

The Federation of British Historic Vehicle Clubs (FBHVC) who have partnered with Cambridge & Counties Bank released the results of a poll carried out in 2018.

The poll was lead by Kantar, using their Omnibus survey.

### Top line results.



### MORE PEOPLE CLAIM...

## TO OWN A HISTORIC VEHICLE



### COMMENT:

**“Historic vehicles are part of the country’s heritage “**

### Top Lots by price: 2008 vs 2018

2008 - 1961 Ferrari 250GT sold for €7,040,000  
 2018 - 1962 Ferrari 250 GTO sold for €40,909,486



€732 million  
In 2018



€177 million  
In 2018



€170 million  
In 2018 (3x growth YOY)

### CONTACT US

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